PITCH DECK · AI ENGINEERING

Intelligence that sees, thinks and acts.

AI agents, computer vision and software, engineered for your business with your people in control.

Quibo

01 November 2026

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01 · THE PROBLEM

Skilled people still do work a system should do.

Before automation, three Quibo clients described the same pattern: expert hours spent on repetitive, error-prone work.

Manual title search, per property

4–6 hrs

Defects caught by manual inspection

71%

Writing notes, per doctor, per day

2.8 hrs

Source: Quibo client case studies, before automation (client names withheld at their request).

OUR ANSWER

AI that does the work. People who stay in control.

AI agents

Read, decide and act across email, ERP and CRM.

Computer vision

Turn the cameras you have into answers in real time.

Engineering

Software, cloud and data built to scale from day one.

02 · WHAT WE BUILD

Four pillars. One accountable team.

01

Artificial Intelligence

Generative AI consulting, agent integration, intelligent automation, document AI.

02

Digital Engineering

Product design and engineering, DevOps, application and data modernisation.

03

Cloud & Data

Cloud strategy and migration, data engineering, analytics, DataOps and MLOps.

04

Managed Services

Application support, security and compliance, operations and capability centres.

02 · WHAT WE BUILD

25 services across the four pillars.

01
Artificial Intelligence

- Generative AI Consulting
- Agentic AI Framework Integration
- AI-Driven Automation Solutions
- AI & ML
- Computer Vision
- AI Agents

02
Digital Engineering

- Design & Product Engineering
- DevOps & Quality Engineering
- Application Modernization
- Data Platform Modernization
- Web Development
- Mobile App Development
- UI/UX Design

03
Cloud & Data

- Data Engineering & Advanced Analytics
- Cloud Strategy, Migration & Integration
- DataOps & MLOps
- API Integration
- Cloud & Data

04
Managed Services

- Application Support & IT Operations
- Cybersecurity & Compliance
- Revenue Cycle Management
- Blockchain Solutions
- Global Capability Center
- IT Consulting
- BPO Services

AI AGENTS

Chatbots give advice. Agents finish the job.

1
Goal
A clear, measurable job.

2
Plan
The steps and the tools it needs.

3
Act
Real work, inside your systems.

4
Check
Against your rules and data.

5
Report
Or hand over to a person.

Chatbot

“Here’s how to reply to that lead.” Then your team still does the work.

Agent

Replies, updates the CRM and books the visit. Then it tells you what it did.

SOLUTION BLUEPRINTS

Six systems we build and adapt.

Vision · Manufacturing

Inspect AI

Defects caught at line speed, before they ship.

Vision · Retail

Shelf Intelligence

Gaps, prices and layout checked every hour.

Vision · Construction

SiteSafe Vision

Safety alerts in seconds, with a full record.

Agent · Finance

Accounts Payable AI Worker

Invoices matched; exceptions go to your team.

Agent · Service

Customer Support Agent

Answers in seconds on WhatsApp, email and chat.

Agent · Sales

Lead Research Agent

A pipeline that researches and qualifies itself.

Solution showcases: targets are agreed and measured per client in a proof stage.

03 · PROOF IN PRODUCTION

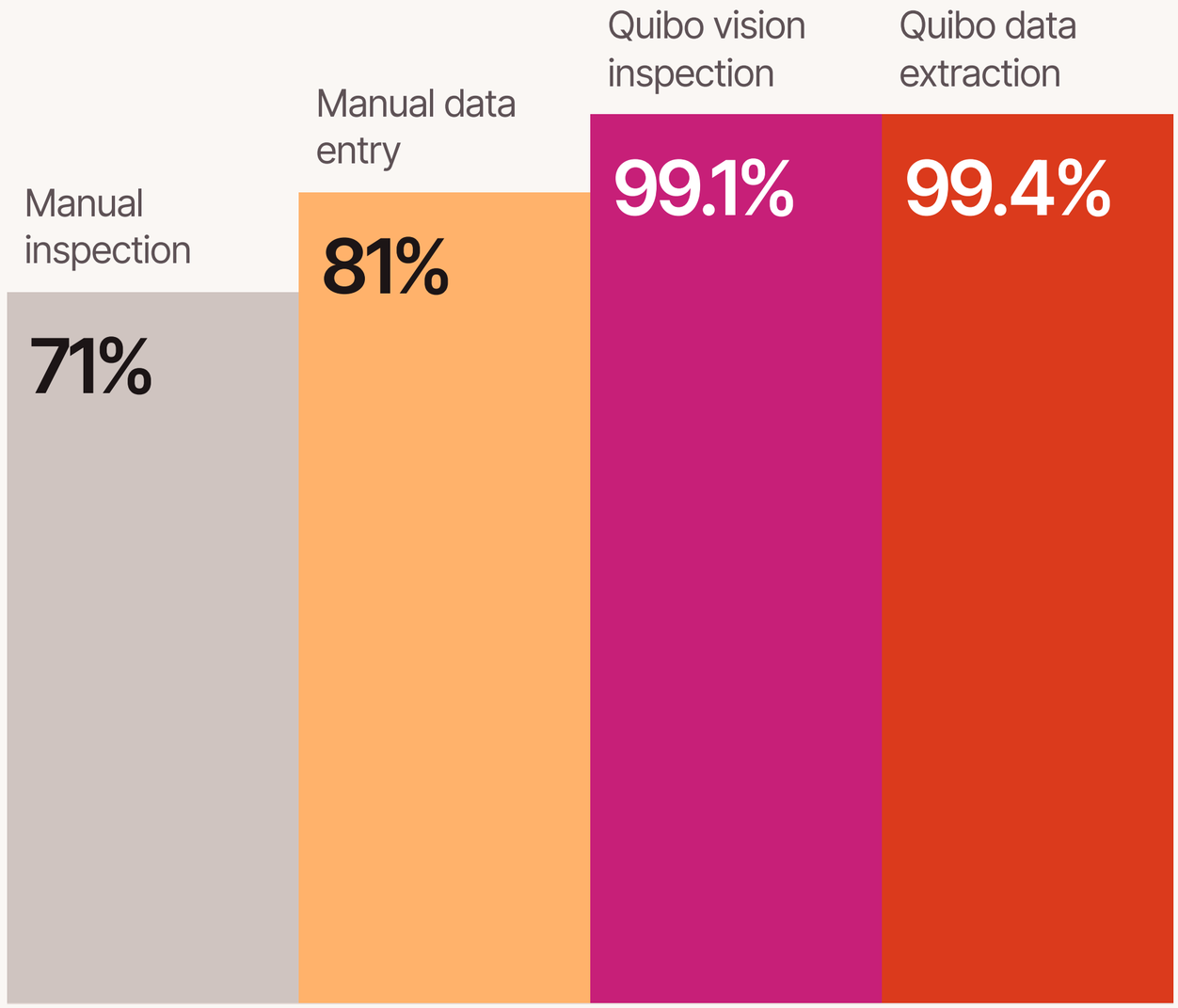
Results, measured with clients.

Defect detection rate, vs 71% manual	99.1%
Title-search time, from 4–6 hours	−78%
Claim denial rate, healthcare billing	−61%
Defects reaching OEM clients	−94%

Source: Quibo client case studies at quibotech.com/work. Results measured with the client; client names withheld at their request.

Automation closes the accuracy gap.

Accuracy of manual work against the Quibo systems that replaced it, on two client projects.



Source: Quibo automotive defect-detection and title-search case studies; results measured with the clients.

CASE STUDY · REAL ESTATE

Title search: from 4–6 hours to under 1.

The challenge

A property management business spent 4 to 6 hours per property on manual title searches and cross-referencing.

What we built

An RPA and AI form-fill pipeline that replaces manual registry lookups.

−78%
Title-search time

5×
Searches processed per day

99.4%
Data-entry accuracy, vs 81% manual

−62%
Cost per title search

Source: Quibo case study; results measured with the client.

04 · HOW WE WORK

Four steps. No surprises.

01

Brainstorm

Goals, users, scope and what success looks like.

02

Build

Designed and engineered, with progress shared at every step.

03

Beta-test

Performance and edge cases tested before users see it.

04

Boost

After launch, we keep improving reach and features.

Proof stage → Pilot → Scale

Start small on your own data, prove it, then scale.

Agents can act. So we build the brakes first.

WRONG ACTION

A person approves anything risky

MADE-UP ANSWERS

Grounded in your data, tested first

RUNAWAY COST

A budget and step limit for every task

DATA EXPOSURE

Least access and a full audit trail

INDUSTRIES

Built for the way your industry works.

Every sector has its own friction. We start with your process and your data, then engineer around them.

01 Banking & Financial Services

02 Healthcare & Insurance

03 Manufacturing & Supply Chain

04 Real Estate & Property

05 Retail & E-Commerce

06 Software & Hi-Tech

06 · TEAM AND FOOTPRINT

One team. Three countries.

30+
Projects delivered

28
Clients across India, the UK and the UAE

4+
Years building software

3
Offices on three continents

India · Headquarters
Chennai

United Arab Emirates
Dubai

Canada
Stratford, Ontario

NEXT STEP

What will you hand to AI first?

A 30-minute call with our engineers. We will say honestly what is achievable and propose a short proof stage on your own data.

quibotech.com

business@quibotech.com

WhatsApp +91 63690 99238